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JAPAN PATENT OFFICE

09.3.2005

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に用いる優先権の主張の基礎
となる出願の国コードと出願
番号

The country code and number
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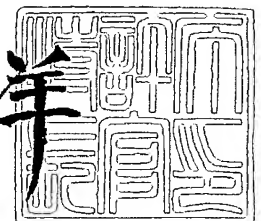
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Applicant(s): 株式会社コーチ・トゥエンティワン

2 0 0 5 年 4 月 1 5 日

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Commissioner,
Japan Patent Office

小 川 洋



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 【物件名】 外国語要約書 1

【書類名】 外国語特許請求の範囲

1 Real Time Coaching System.

【書類名】 外国語明細書

1 Title of Invention

Real Time Coaching System

2 Detailed Description of Invention

Welcome to Real Time Coaching (TM).

Real Time Coaching (TM) is a revolutionary coaching tool that allows coaches to increase client retention, dramatically improve client satisfaction, and increase monthly fees. Technically, Real Time Coaching (TM) is a shared web based workspace for coaches and their clients, supporting and enhancing phone sessions with an array of coaching materials, assessments, and session notes. Each coaching session is digitally stored in Real Time Coaching (TM), available 24/7 to both coach and client.

The system requirement for utilizing Real Time Coaching is;

Windows XP/2000

Internet Explorer Ver.5.5 or upper

JAVA Ver.1.4.2 or upper

* The program only works on a PC using Internet Explorer and is currently not compatible with the Macintosh Platform.

* The above requirement applies to a Real Time Session. For any other features such as managing the client information and session notes, send emails to clients, etc., you can still use Real Time Coaching with common OS platforms and browsers, and without JAVA.

TUTORIAL INDEX

I. Manage client information and Session Notes

II. Manage coaching sessions

III. Assign assessments to clients

IV. Operate Real Time Session on Real Time Coaching

V. Create Assessments

I. Manage client information and Session Notes

1. Add client

Select "Clients" from Top Page, and select "Add New Client".

2. Take notes before, during and after the sessions

Select client from the pull down menu on the Top Page, and press the button "Start".

Take notes in the text area under "NOTE", and save with "Save" button.

* It is best to save your work often

3. Email the Notes to the client.

Press "Send Email" button, and edit and send the notes to the client.

II. Manage coaching sessions

1. Select assessment for the session.

Select Checklists or Drills under "Answer Assessment in Lieu", select the assessment that you wish to do for the client.

2. Answer assessment in lieu

Ask the questions on the assessment, input the client's answer in lieu.

Press "Submit" to save the answers.

* You cannot edit the answers after submitting.

3. Send the assessment result to the client

When you email the notes to the client, the assessment results are also copied in the email message in text form.

The client can also check the result from their own page.

III. Assign assessments to clients

1. Send login information to the client.

Select "Clients" from the Top Page.

Select the client from the "Clients" page.

Press "Send Login Information" button.

2. Let the client set up their PC environment

Send the "system requirement" to the client.

3. Assign assessments to clients

Select Assignment from Session Menu after starting the session for the client.

4. View the assessment results from the View Whole Log area.

Click the corresponding icon for the assessment under the View Whole Log area.

IV. Operate Real Time Session on Real Time Coaching

1. Let the client log in from his/her login page

The client gets "Waiting for coach..." message.

2. Select the checklist that you want to operate for the client

Select "Checklists" from Session Menu.

Select the checklist from the list.

3. Select the mode

Select the mode. There are two modes;

One-way: Only the client answers

Two-way: Both the client and the coach answer

4. Push the assessment to the client page

Press "Display to Client" button.

5. Control Input

Select "Enable input" to enable the client to input his/her answers.

When you want to avoid the client's answering, you can disable the input by selecting "disable input".

6. Operate the assessment

7. View assessment result and display the result to the client

Click the corresponding icon for the assessment under the View Whole Log area.

You can push the result shown on the pop-up to the client by pressing "Display result to client" button. This feature is effective for sharing past assessment feedback with the client.

V. Create Assessments

1. Create My Assessment

Select "Checklist" from the Top Page.

Click "Add New Checklist"

Select Type and Number of Choices.

2. Use My Assessments from Session Menu

* Same for Drill

* There are five ready-made checklists you can freely use;

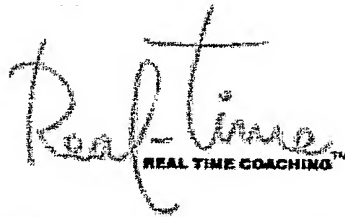
Conditions for an Attractive Organization
Health Check List
Human Relations Checklist
Improve Staff Motivation Assessment
Leadership: Business Owner Version

3 Brief Description of Drawings

Fig. 1 is a diagram of Real Time Coaching System.
Fig. 2 is a diagram of Real Time Coaching System.
Fig. 3 is a diagram of Real Time Coaching System.
Fig. 4 is a diagram of Real Time Coaching System.
Fig. 5 is a diagram of Real Time Coaching System.
Fig. 6 is a diagram of Real Time Coaching System.

【書類名】 外国語図面

【図 1】



"Real Time Coaching"™ — ASP service

A Breakthrough in Coach to Client Communication

WHAT is Real Time Coaching™?

Real Time Coaching™ is a revolutionary coaching tool that allows coaches to increase client retention, dramatically improve client satisfaction, and increase monthly fees. Technically, Real Time Coaching™ is a shared web based workspace for coaches and their clients, supporting and enhancing phone sessions with an array of coaching materials, assessments, and session notes. Each coaching session is digitally stored in Real Time Coaching™, available 24/7 to both coach and client.

More powerful coaching with less time

- ✦ Save time by selecting the auto-email option for sending assignments to clients before and after each sessions.
- ✦ Make your session more efficient with standardized and customized coaching materials and assessments.
- ✦ Let your client log in to Real Time Coaching™ and watch while they answer the assessment. You will get a whole new perspective on your client's thinking process. It's like a face-to-face session that brings you closer to your client.

Coaching Session Manager

- ✦ Confidentially and securely capture client notes in one spot. No more searching for handwritten notes.
- ✦ Real Time Coaching™ supports the coach in establishing realistic client goals and the ability to not only reviewing their progress over time, but measuring it as well.
- ✦ Immediately e-mail edited session notes and assessment results to your client with one click.

Assessments

- ✦ Real Time Coaching™ comes with standardized coaching assessments that allow your client to determine communication styles, client service levels, stress levels, presentation skills, and leadership skills.
- ✦ Customize coaching materials and assessments to serve your client's needs

**Try it today
at our booth!**

System Requirement: Windows XP/2000
Internet Explorer Ver.6.0 or upper
JAVA Ver.1.4.2 or upper
Doesn't work on Macintosh, Netscape,
or any other browsers.

Apply today to get a special limited offer!

➡ Go to <http://www.coach.co.jp/icf/> for more information.

mail to : inquiry@coach.co.jp



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Coach 21 Co., Ltd.
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【図 2】

Coach21 Coaching Tools



coach 21

We mine YOUR resources.

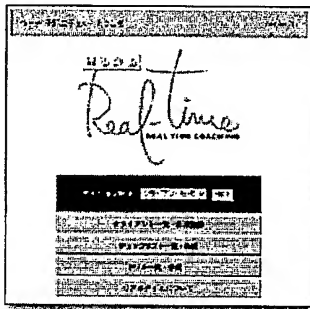
わたしたちは、まだ誰も触れたことのない、人と組織の資源を発掘します

Coach21 products and services to support Coaching and organizational trainings.

Realtime™

--- A Breakthrough in Coach to Client Communication ---

Real Time brings you shared web based workspace for coaches and their clients, supporting and enhancing phone sessions with an array of coaching materials, assessments, and session notes.

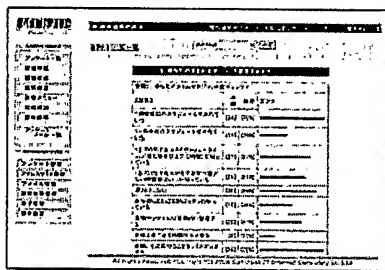


For more info

Boomerang Survey™

--- Designed for Immediate Results ---

is an advanced online communication tool that allows your organization to enhance relationships with its members, quickly educate them, stay on the cutting edge of customer satisfaction and build member consensus.



For more info

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【図 3】

Coach21 Coaching Tools



coach 21

We mine YOUR resources.

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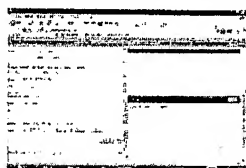
"Real Time™" - ASP service

---A Breakthrough in Coach to Client Communication---

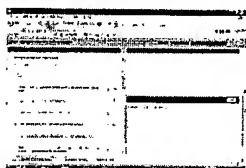
What is Real Time™?

Real Time™ is a revolutionary coaching tool that allows coaches to increase client retention, dramatically improve client satisfaction, and increase monthly fees. Technically, Real Time™ is a shared web based workspace for coaches and their clients, supporting and enhancing phone sessions with an array of coaching materials, assessments, and session notes. Each coaching session is digitally stored in Real Time™, available 24/7 to both coach and client.

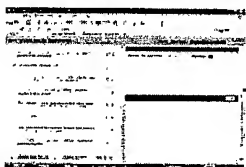
More powerful coaching with less time



Save time by selecting the auto-email option for sending assignments to clients before and after each sessions.

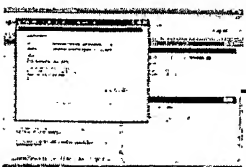


Make your session more efficient with standardized and customized coaching materials and assessments.



Let your client log in to Real Time™ and watch while they answer the assessment. You will get a whole new perspective on your client's thinking process. It's like a face-to-face session that brings you closer to your client.

Coaching Session Manager



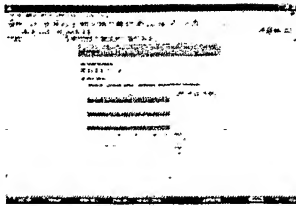
- Confidentially and securely capture client notes in one spot. No more searching for handwritten notes.
- Real Time™ supports the coach in establishing realistic client goals and the ability to not only reviewing their progress over time, but measuring it as well.
- Immediately e-mail edited session notes and assessment results to your client with one click.

Assessments

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【図 4】

Coach21 Coaching Tools



- Real Time™ comes with standardized coaching assessments that allow your client to determine communication styles, client service levels, stress levels, presentation skills, and leadership skills.
- Customize coaching materials and assessments to serve your client's needs

Want to use Real Time™??

Please submit for more information.

Personal Information

*Email

*First Name

*Last Name

*Telephone

*Address Line 1

Address Line 2

*City

*Country

State or Province

— Select a State —

*Zip or Postal Code

where did you learn about RealTime?

submit

reset

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【図 5】

Coach21 Coaching Tools

coach 21 We mine YOUR resources.
 わたしたちは、まだ誰も触れたことのない、人と組織の資源を発掘します

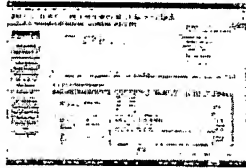
Boomerang Survey™ - ASP service

---Designed for Immediate Results---

Boomerang Survey™ is an advanced online communication tool that allows your organization to enhance relationships with its members, quickly educate them, stay on the cutting edge of customer satisfaction and build member consensus

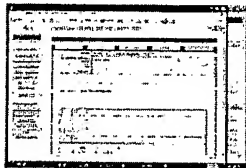
What can you do with Boomerang?

Easily and quickly create your own survey



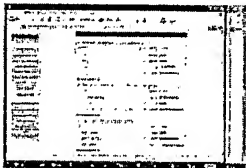
Boomerang provides an easy-to-use control panel for you to design your original surveys. Choose from multiple choice, pull down, free format and other standardized surveys. All you need to do is to select a design, write questions and send it.

Distribute your surveys simply and efficiently



Participants receive their survey in a HTML format via email and can answer at their convenience, directly in through email. (No jumping or linking to web pages) Simply download your email database into Boomerang and you can easily customize your surveys. Each participant's name will appear at the top of each survey providing an experience of individual attention.

Allows participants instant access to results



Finally a way to allow members to feel included. By selecting the "share results" option, you can share the results with all the participants. Boomerang is not only a surveying platform but also an educational tool that allows participants to see and analyze how other people have answered the survey.

Boomerang Survey™ is used for Client surveys, after trainings, polls, and educational purposes.

Want to try Boomerang mail? Let us know.

Please submit the following and we will get in touch with you.

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【図 6】

Coach21 Coaching Tools

Personal Information

*Email

*First Name

*Last Name

*Telephone

*Address Line 1

Address Line 2

*City

*Country

State or Province

*Zip or Postal Code

where did you learn about Boomerang?

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【書類名】 外国語要約書

1 Abstract

Real Time Coaching (TM) is a revolutionary coaching tool that allows coaches to increase client retention, dramatically improve client satisfaction, and increase monthly fees. Technically, Real Time Coaching (TM) is a shared web based workspace for coaches and their clients, supporting and enhancing phone sessions with an array of coaching materials, assessments, and session notes. Each coaching session is digitally stored in Real Time Coaching (TM), available 24/7 to both coach and client.

2 Representative Drawing

Fig. 1

特願 2 0 0 4 - 3 1 9 4 2 0

出 願 人 履 歴 情 報

識別番号 [5 9 9 0 3 8 1 1 2]

1. 変更年月日 2 0 0 4 年 4 月 2 0 日

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